



Whether hiking, running, climbing or skiing, at Black Diamond it is all about being outdoors. For the European Headquarters in Innsbruck we are currently looking for a well-organized and dedicated

ONLINE SALES SPECIALIST (M/W/X)

In this position, you are responsible for the Amazon sales channel which includes all vendor and seller activities, product launches, content optimization and pay-per-click campaigns as well as the monitoring of the individual marketplaces.

Your Responsibility

- Creation, optimization and maintenance of the European product detail pages on Amazon
- Management and success monitoring of AMS campaigns in compliance with budget requirements
- Seasonal creation and planning of Amazon Deals and campaigns
- Customer review management
- Europe-wide product launches on Amazon
- Creation of performance reports and ongoing performance reviews
- Creation of potential analyzes, presentation of results and growth recommendations
- Close cooperation with the wholesale and e-commerce team

Your Profil

- E-commerce experience, online marketplaces and pay-per-click campaigns
- Experience in AMS, Vendor Central / Seller Central, AMG and AAP
- Familiar with the terms PPC, CPC, ROAS, AcoS and Buy Box
- Work well in a self-determined and responsible working environment
- Analytical and diligent
- Adaptive and reliable
- Ready to take initiative
- Fluent in English, other languages beneficial

What You Can Expect at BD

- A secure job in an ideal location for climbers, skiers and outdoor enthusiasts
- A young, open and highly motivated team
- High degree of individual freedom and self-determination
- Extensive training
- Various company advantages and benefits (accident insurance, season ski pass)
- Generous employee discounts
- Flexible working hours

In Austria, we are required to declare the collective agreement minimum salary of 35,000€. Depending on experience, overpayment is foreseen.

We look forward to your application at jobs@blackdiamond.eu

Black Diamond Equipment Europe GmbH

Taylor Lemon
Human Resources

